

ADVERTISEMENT FOR MANAGERS POSITION IN AIC-SKU CONFEDERATION

Advt. No. AICSKU/2026/07/Ad.01

Date: 20-07-2026

AIC SKU Confederation, A Non-Profit Section-8 Company of Sri Krishnadevaraya University is inviting applications for selection of the 02 Manager positions

1. Manager – Programs & Operations.
2. Manager – Partnerships & Investments.

Qualifications & Experience / Job profile for both roles:

Essential Qualifications	Ph.D. or UG & PG Degrees in Science/Engineering/Management.
Essential Experience	Ph.D. in Science/Technology/Commerce /Management with 2 years of experience in Govt. recognized Incubation Centres with at least 1 years of experience as an executive/associate/fellow. or Masters in Science/ Technology/Commerce/Management with 4 years of experience in Govt. recognized incubation Centres with at least 2 years of experience at operational, programs, investments, startups and partnerships.
Desirable	1. At least 1-2 years' of experience in Incubator Setup or Start- up experience in agri tech, food processing, energy, circular economy & technology domain. 2. Preference would be given to those who have worked for impact driven start up incubation centers in the role of associate/executive/fellow/assistant manager. 3. Strong functional experience in operations, finance, strategy, investments, marketing, networking and overall understanding of startup ecosystem. 4. Prior experience in establishing the ecosystems in academic institutions.
Job Profile	1. Manager – Programs & Operations The Manager shall primarily be responsible for: • Planning, coordination, and execution of incubation programmes and startup initiatives. • Managing the complete startup lifecycle including scouting, on boarding, incubation, mentoring, monitoring, and graduation. • Coordinating innovation challenges, hackathons, boot camps, training programmes, and entrepreneurship development activities. • Monitoring project deliverables, timelines, KPIs, and reporting requirements. • Coordinating with startups, mentors, experts, government agencies, universities, and ecosystem partners. • Maintaining operational MIS, documentation, SOPs, dashboards, and compliance records. • Supporting proposal preparation, grant implementation, and organizational reporting. • Performing any other responsibilities assigned by the CEO from time to time. 2. Manager – Partnerships & Investments The Manager shall primarily be responsible for: • Developing strategic partnerships with Government Departments, Corporates, CSR Foundations, Academic Institutions, Investors, and National & International organizations. • Mobilizing resources through grants, sponsorships, CSR partnerships, and collaborative programmes. • Supporting startups in investment readiness, fundraising, investor outreach, and business development.

	• Representing AIC-SKU at national and international conferences, meetings, exhibitions, and networking events. • Developing new business opportunities and institutional collaborations. • Coordinating proposal preparation, partnership agreements, MoUs, and project implementation. • Promoting AIC-SKU, its startups, and ecosystem initiatives through outreach and stakeholder engagement. • Performing any other responsibilities assigned by the CEO from time to time.
Contract & Compensation	One year contract with a monthly salary up to a maximum of ₹ 50,000 depending on the qualification & proven experience. The contract could be extendable based on performance and fund available.

Interested candidates can send their resume highlighting the credentials as stated above. Copies of all the supportive documents should accompany the resume. The application with relevant documents should be addressed and be sent by Speed Post to **Director, AIC-SKU Confederation, Sri Krishnadevaraya University, Anantapuramu, Andhra Pradesh – 515 003** on or before 5.00 PM on **30-07-2026**. The same shall be emailed to **ceo@aic-sku.com** and cc to **aic@skuniversity.ac.in**.

for the BOARD OF DIRECTORS
AIC SKU CONFEDERATION